

# ADAPTIVE DIGITAL MARKETING, LLC

DIGITAL MARKETING CONSULTING

# DIGITAL MARKETING MATTERS MORE NOW THAN EVER 99

- FORBES (2020)

9 3 % of all online experiences begin on a search engine like Google or Bing

4 1 % of all clicks are on the top 3 paid ads on a search results page, on average clicks on paid ads are 5.0% more likely to end in purchases than clicks on organic listings paid search ads can increase brand awareness by 8 0 %

## ABOUT ADAPTIVE

Deciding when and how to start or increase your business' digital presence can be a daunting task - that's where Adaptive Digital can help. Adaptive Digital is a resource that seeks to become an integrated part of your team to guide your digital strategy in a way that is not only effective, but that fits into your holistic business goals.

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### THE SERVICES





Ads

Microsoft **Bing** ads





THE BENEFITS

More Website Traffic



Brand **Awareness** 



**Prospects** 



Social Media

Ads



Website Content Optimization



Analytics + Reporting



Effective Campaign Optimization



**Efficient** 



Data Driven Insights



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### THE PROCESS



DFFP RESEARCH

- of your digital standing
- what your competition looks like
- how you can stand out + win



**CUSTOM** APPROACH

- no "one size fits all" - strategy tailored to your needs + goals
- matches your internal strategy



STRONG RELATIONSHIP

- I become a part of your team
- your needs + goals are priority
- I am a resource for you



SCALABLE TO BUDGET + GOALS

- flexibility + experience to meet your needs
- can successfully manage any budget + goals

### CASE STUDIES

#### **B2B CLIENT**

CHEMICAL DISTRIBUTION

#### GOAL

EXPOSURE + EARN NEW CUSTOMERS

#### **RESULTS**

- 22% INCREASE IN VISITORS OF **CONTACT PAGE** 
  - 6% INCREASE IN TOTAL **NEW WEBSITE VISITORS**

#### **B2C CLIENT**

#### **INDUSTRY**

E-COMMERCE RETAIL

#### GOAL

SALES GROWTH + COST EFFICIENCY

#### **RESULTS**

- 7% INCREASE IN SALES
- 6% ROAS IMPROVEMENT

#### **B2B CLIENT**

#### **INDUSTRY**

HOSPITALITY

#### GOAL

**EXPOSURE + EARN NEW CUSTOMERS** 

#### **RESULTS**

- 46% INCREASE IN OVERALL WEBSITE TRAFFIC

- 56% INCREASE IN NEW WEBSITE USERS

## TESTIMONIALS



...we are out there innovating in a way practically none of our [competitors] ever have dedicated digital campaigns with a dedicated website and even [downloadable] PDFs [Adaptive] creates for it. Yes, [competitors] may run ads, but they will simply link to their home page. Also - please notice that the number of people we reached on [project] came from ONLY the states we cover (see map on that landing page [built by Adaptive]). So imagine if we ran the ads globally. It's pretty staggering actually.

- Client CEO on their first project with Adaptive